

LOUISVILLE WATER COMPANY

Bid 16-154 / Plate Trucks

Bid Opening Date: November 2, 2016

Initial Contract Period: November 21, 2016 - November 20, 2017

Awardee: Kentucky Truck Sales, Inc.

Buyer's Name: Terri Conner

Project Manager's Name: Brian Matherly

PM Estimate: \$480,000

If bid is listed as "under review" see LWC Bid Results webpage for further information.

BIDDERS:			Kentucky Truck Sales, Inc. (1)		UHL Truck Sales of Kentuckiana Inc. (2)		Kentuckiana's Premier Truck Center (2)	
Acknowledge Receipt of Addendum #1 & #2:			YES		YES		YES	
Bid Signed:			YES		YES		YES	
	Description	Estimated Annual Quantity	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Plate Truck, Platform Bed and Articulated Crane	2	\$222,609.00	\$445,218.00	\$231,979.34	\$463,958.68	\$235,369.63	\$470,739.26
Total:			\$445,218.00		\$463,958.68		\$470,739.26	
Optional Bid Items: (Total Price)								
1	Extended Warranty for Cab/Chassis		Option: 3 Yr \$910 / 5 Yr \$2,585		\$4,420.00		TBT	
2	Extended Warranty for Platform Bed and Crane		\$4,566.37		\$4,566.37		\$4,566.37	
3	Operator and Fleet Mechanic Training (Eight (8) hours of on-site operator and eight (8) hours of on-site mechanic training after initial training)		\$2,400 Palfleet (Chassis \$250 per day per tech)		\$2,400.00		\$4,800.00	
4	Water cooler mount		\$169.05		\$169.05		\$169.05	
5	Water tank and hose		\$428.57		\$428.57		\$428.57	
6	In Shop Service Rate (Monday – Friday; 8:00 a.m. – 5:00 p.m.)		\$110 / hour		\$109.95 / hour		\$113 / hour	
7	Service Call Rate (Metro Louisville, Monday – Friday; 8:00 a.m. – 5:00 p.m.)		\$140 / hour		\$109.95 / hour		\$141 / hour	
8	Service Call Rate (Metro Louisville, Nights, Holidays & Weekends)		\$150 / hour		\$164.93 / hour		\$280 / hour	
9	Parts: State % discount off of list price		15 % discount		10 % discount		10 % discount	
Discount on Optional Items:			<u>15%</u> off of list price		<u>30%</u> off of list price		<u>0%</u> off of list price	
Early Pay Discount:			<u>0%</u> or <u>\$0</u> within <u>30</u> days		<u>0%</u> or <u>\$0</u> within <u>0</u> days		<u>0%</u> or <u>\$0</u> within <u>0</u> days	
Delivery:			<u>140</u> calendar days		<u>150</u> calendar days		<u>180</u> calendar days	

Planholders not submitting a bid: All-State Ford, Baumann Paper Co, Inc., Derby Welding & Machine Co., Inc, Manning Equipment LLC, Meyer Truck Equipment, Omaha Standard, Palfleet Truck Equipment, and Peterbilt of Louisville

(1) Bidder took exceptions to specifications. All exceptions were reviewed and accepted by PM.

(2) Bidder took exceptions to specifications. Exceptions not reviewed since not low bidder. Did not effect outcome of bid.