

**LOUISVILLE WATER COMPANY**

**Bid 10-10 / Right Hand Drive Utility Vehicles (Two Door and Four Door Models)**

**Bid Opening Date: January 25, 2017**

**Initial Contract Period: March 1, 2017 - February 28, 2018**

**Buyer's Name: Robin Heitz**

**Project Manager's Name: Brian Matherly**

**PM Estimate: \$155,283**

If bid is listed as "under review" see LWC Bid Results webpage for further information.

<b>BIDDERS:</b>			<b>Bales Motor Company</b>	
<b>Bid Signed:</b>			<b>YES</b>	
	Description	Estimated Annual Quantity	Unit Price	Total Price
1	Right Hand Drive Utility Vehicle (Two Door Model)	4	NA	NA
1	Right Hand Drive Utility Vehicle (Four Door Model)	4	<b>\$34,096.87</b>	<b>\$136,387.48</b>
Total Cost:				<b>\$136,387.48</b>
	Repair Services and Parts	Evaluated Quantity	Hourly Rate	Extended Cost
1	In Shop Service Rate (Monday - Friday; 8:00 a.m. – 5:00 p.m.)	200 hrs.	<b>\$98.05 / hr</b>	<b>\$19,610.00</b>
2	Service Call Rate (Metro Louisville, Monday - Friday; 8:00 a.m. – 5:00 p.m.)	100 hrs.	NA	NA
3	Service Call Rate (Metro Louisville, Nights, Holidays & Weekends)	50 hrs.	NA	NA
4	Parts: State % Discount off of list price	\$5,000 total list	<b>10% discount</b>	<b>\$4,500.00</b>
Total Cost:				<b>\$24,110.00</b>
Optional Bid Items: (Unit Price)			Unit Price	
1	Operator and Fleet Mechanic Training (Eight (8) hours of on-site training after initial training)		NA	
2	Safety Cone Holder		NA	
3	Paint Can Holder		NA	
4	Meter Key Holder		NA	
5	Computer Mount		NA	
6	Extended Warranty		NA	
Discount on Optional Items:			<b>10% off of list price</b>	
Early Pay Discount:			<b>NA % or \$ NA within NA days</b>	
Delivery:			<b>120 calendar days</b>	

**Planholders not submitting a bid:** Kentuckiana's Premier Truck Center, Kentucky Truck Sales Inc., and Shelbyville Chrysler Products, Inc.